

18 Hegar Crescent, Hospital Park, Bloemfontein, South Africa Phone: 051 5225707

Cell: 27782028799

<u>info@ebrokeronline.co.za</u> or <u>sales@ebrokeronline.co.za</u>

1.0 eBrokerLite Pricing Guide

eBrokerLite is affordable and uses a simple, easy to understand pricing model that is structured to cater for both small brokerages (with few reps) and large brokerages (with a large number of reps). You pay for eBroker on a monthly basis, month to month, no long term contracts that unfairly tie you to the product. The monthly fee covers support and maintenance plus all the hosting charges. You do not need to buy a server to install eBroker, no license fee to pay, all charges are included in the monthly subscription fee. The only thing that your brokerage requires is an Internet connection. The following table shows the current pricing guide for eBroker.

Note:

ebrokerLite is suitable for brokerages that sell for third party service providers such as Assupol, Sanlam, Old Mutual etc. If you have your own Group Scheme product, then we recommend ebrokerplus, that contains ALL ebrokerlite features plus additional features to cater for in-house Group Scheme products such as Premium Management, Integration with Altech (AEDO, NAEDO, MPS etc.), Automated Policy Document generation, etc.

Item Description	Number of	Reps		Comments		
	1 – 20	21-40	41-60	61-80	>80	
 Monthly Subscription Fee Free upgrades Free email and telephonic support Detailed User Guide 	750.00	1,000.00	1,250.00	1,500.00	1,750.00	 10% discount if paid once (annual fee.) 5% discount if you make two payments per year
Additional Branch Fee	200.00	200.00	200.00	200.00	200.00	Required to activate the Branch Management Features Track policies per branch Allow branch managers to manage branch activities
 Migrating old data (Must be in Electronic Format e.g. MS Excel) Must be in the Prescribed Excel Format 	2,500.00	2,500.00	2,500.00	2,500.00	2,500.00	 Once off Fee. Not included if Migration of old data is not required
Training (Per person)	800.00	800.00	800.00	800.00	800.00	Training can be on-site or in Bloemfontein. Training Schedule available on Request
 Additional customized features (e.g. paying staff salaries, Taxation module) 	-	-	-	-		To be negotiated
Service cancellation fee	0.00	0.00	0.00	0.00	0.00	
Account re-activation fee	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	If you cancelled and want to reactivate your account
Data Extraction Fee	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00	If you want to get all your data (in Excel Format) for (Reps, Clients, Policies, Payslips etc)
Routine Support and Maintenance	Free	Free	Free	Free	Free	
Number of Users	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	

Sign Up	Sign Up	Sign Up	Sign Up		
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2.0 Important Notes on Payments:

- There is NO monthly payment for the month you join.
- Monthly payments are due STRICTLY on the 1st of the month. This is important because we have to pay the hosting company on time to avoid service disruptions.
- If you pay annually i.e. on 1st January, you get a 10% discount.
- If you pay half-yearly (1 Jan for the first 6 months, 1 July for the other 6 months) then you get a 5% discount on the monthly payments.

3.0 BANKING DETAILS

MAWINGU CLOUD SOLUTIONS(PTY)

STANDARD BANK SOUTH AFRICA

BRANDWAG BRANCH, BLOEMFONTEIN

BUSINESS ACCOUNT No: 042 137 0726

- You MUST include your BROKER CODE as beneficiary reference in all your EFT payments
- Your broker code is allocated when you sign-up. If you have not yet signed up, download the registration form here.
- Email the payment confirmation to <u>accounts@ebrokeronline.co.za OR mainagm@yahoo.com</u>
- Upon verifying the payment, we will activate your account within two hours and you can start using eBroker.